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OF COURSE I DON'T NEED ESTATE PLANNING

WHO NEEDS ESTATE PLANNING You do.

BUT I'M NOT RICH! Doesn't matter.

BUT I DON'T HAVE ANY CHILDREN! Doesn't matter.

ALL RIGHT, WHY DO I NEED IT?

You need it because there are people, and

charities and groups in the world that you care about. You need it to make your final gift to these people or groups. You need it to tell these people and groups that you care. You need it to

make things easier for them when you die.

I'M MARRIED AND I JUST WANT

That's nice. Create an estate plan that

MY SPOUSE TO GET EVERYTHING. accomplishes that. By the way, what if you and

your spouse die in a common accident?

I HAVE A CHILD AND I JUST WANT

That's nice too. But do you really

MY CHILD TO GET EVERYTHING. want your child to inherit everything you own at

age 18? And who's going to manage your

money until the kid turns 18?

THINKING ABOUT DYING IS ICKY. Thinking about dying without a plan for your

family is even worse. To die without a plan is selfish. You are making things worse for your loved ones who, believe me, will have enough on

their plates dealing with your death.

WE OWN EVERYTHING IN JOINT

No. Ask your attorney about all the things that

DOESN'T take care of...

TENANCY, DOESN'T THAT TAKE CARE OF IT?

MARYCLARE LAWRENCE * ESTATE PLANNING FOR EVERYONE